



# Seeking Nontraditional Approaches to Collaborating and Partnering with Industry

*Bruce Held, Kenneth P. Horn, Christopher Hanks, Michael Hynes, Paul Steinberg*

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The Army has a growing need to collaborate and partner with industry. When we look at the nexus between what is available to the Army in terms of the various innovations occurring in industry and what the Army can actually do to exploit those innovations, three approaches emerge as promising

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