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Questo libro svela I segreti ed il metodo di un grande maestro dell'ipnosi, per avere successo in ogni attività della propria vita.

L'autore rivela in questo manuale tutti i suoi segreti. Nemico di ogni troppo rigida formalizzazione teorica, nell'Ipnosi nel marketing, ci insegna come suggestionare gli altri nel mondo del lavoro con tecniche ipnotiche mascherate allo stato di veglia (ipnosi ad occhi aperti), che permettono di far carriera, farsi benvolere dalla gente e concludere qualsiasi affare. Questo manuale, fondato sulla concretezza della pratica immediata, è un cocktail di tecniche ipnotiche di vendita, un'insieme di oratoria e di psicologia applicata, un vero sistema didattico unico e particolare che attraverso "duri esercizi preparatori" porterà ognuno di voi alla meta desiderata. L'autore si dimostra un abile artigiano che aiuta il venditore a scoprire e utilizzare le sue potenzialità latenti, offrendogli un metodo semplice per iniziare in maniera autonoma il cambiamento che lo porterà al successo.

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